

CERAMIC FACING MATERIALS MANUFACTURING AT OJSC GORYNSKIY INTEGRATED PLANT OF BUILDING MATERIALS

#### OJSC Gorynskyi integrated plant of building materials

Located closely to the Belarusian-Ukranian border.

The company specializes in the production of bricks, construction stone, oven bricks. Has a raw material resources base with a composition of clay raw materials.

Key clients:

- OJSC 'Keramin',
- OJSC 'Brest Integrated plant of building materials',
- OJSC 'Savushkin Product',
- OJSC 'Minskpromstroy',
- OJSC 'Pinsk Construction Department',
- OJSC 'Stroytorgeconom'.

Brest region Stolin district, working village Retchitsa,



#### Investment operation and forms of cooperation

The total investment amount is \$4 million.

The forms of cooperation are as follows: to enter the capital of the existing enterprise; to create a new enterprise with participation of the local partner, as well as to create a new production.

#### Investment agreement benefits

\*- exemption from customs duties and VAT when importing equipment; \*full VAT deduction;

\*no tender for land plot provision.

#### Business Activities in Small Towns and Rural Areas

- Exemption from profit tax for 7 years from the date of state registration for the sale of goods (works, services) of own production;	- Exemption for issue of special permission (license) to implementation of legal and physical persons of separate types of activities (including those associated with the specific goods (works, services), introduction of changes and (or) amendments,
<ul> <li>Real Estate Tax exemption for 7 years from the date of state</li> </ul>	prolongation of term of its action;
registration for buildings and structures;	<ul> <li>Exemption for 7 years from the date of state registration for the sale of goods (works, services) of own production.</li> </ul>

### 6 About the Project

The Project enables modernization of existing facilities by purchasing new imported technological equipment to produce clinker bricks - new product in demand in the market.

Project implementation period	2021-2023
Pay-off period	5 лет
Annual revenue after reaching design capacity (net of VAT), thousand USD	7 000
NPV, тыс. \$	1 710
IRR, %	26.26
Discount rate, %	9.6



#### Advantages of the Project implementing

- access to the markets of the EAEC countries (183.75 million people), CIS (282 million people) and European Union (513.5 million people);
- experienced and qualified staff;
- well-developed infrastructure: Goryn railway station, R-88, R-6 highways, raw materials base for refractory clays near the industrial site;
- a wide range of consumers contractors, repair and construction companies; individual developers, trade organizations, as well as consumers from near and far abroad. Approximate market demand is 10 million bricks.
- A capacity for modernization without complete stoppage of existing production.



#### Raw material supply

Field of quartz sands Gorodnoe is located in Stolin district, 25 km west of railway station Goryn.

The western deposit is developed pool in detail, industrial reserves are 15.1 million tons. The reserves of the eastern deposit have been preliminary estimated at 20.7 million tons.

Clay pit from the Turovskoe quarry is also a raw material for production.

Sands elemental composition

**SiO2** – 98,79% **Fe2O3** – 0,08-0,10% **Al2O3** – 0,22-0,52%

# NATIONAL AGENCY OF Investment and privatization

## The Agency is ready to help foreign investors interested in doing business in Belarus:

- Presentation of information on investment opportunities, preferential regimes and benefits, industries, legislation
- Provision of current information on investment projects
- Selection and provision of information on options for land and premises
- Search for potential partners for the implementation of the investment project; organization of meetings, negotiations with potential partners to establish cooperation
- Providing a platform for negotiations and support for the investor during the negotiations

- Organization of visits to the Republic of Belarus (development of a program of stay, assistance in obtaining a visa)
- Representing the interests of the investor with in negotiations government officials the on implementation of investment projects, as well as on improving business practices in the Republic of Belarus
- Post investment support

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