



NATIONAL AGENCY  
OF INVESTMENT  
AND PRIVATIZATION

REPUBLIC OF BELARUS



**INVESTMENT OPPORTUNITY**

**PURCHASE OF «EKZON-GLUKOZA» COMPANY**

# REPUBLIC OF BELARUS

## Business Environment

### EURASIAN ECONOMIC UNIT



512 mln  
consumers

EAEU



183 mln consumers in the EEU

10 mln consumers in Belarus

### INVESTMENT LEGISLATION

**70** agreements on  
avoidance of double  
taxation

**The Republic of Belarus is a member of  
the Multilateral Agency for Guarantees  
and Investments**

**66** agreements on assistance  
in the mutual protection of  
investments

#### Law on investment

1. Protection against nationalization
2. Unhindered transfer of profit (income) abroad
3. Equality and non-discrimination of investors

### VISA REGIME

In 2018, Belarus extended the visa-free stay for foreigners to 30 days. Visa-free visits are provided on condition of the entrance through the National Airport Minsk for citizens of 74 countries, including European countries, as well as Brazil, Indonesia, the United States, Japan and other countries.

# ABOUT THE PROJECT

THE INVESTMENT PROJECT IS AIMED AT SELLING OF «EKZON-GLUKOZA» COMPANY AS THE PROPERTY COMPLEX TO A STRATEGIC INVESTOR.

## PROJECT DESCRIPTION

The project's implementation involves selling of «Ekzon-Glukoza» company as the property complex to a strategic investor in order to further company's development, renovation or modernization of equipment, increase production capacity, carrying out R&D works, as well as produce brand new and competitive products for application in the sphere of food industry and agriculture in Belarus and foreign countries.

## THE PROCEDURE AND PARTICIPATION TERMS

- ✓ The auction for sale of «Ekzon-Glukoza» company will be held in the form of electronic auction on the trading platform «Unified system of electronic trading»;
- ✓ To participate in the auction a party have to make a 5% deposit from the lot price;
- ✓ Preserving the main type of production and profile activities;
- ✓ Expansion of sales and geography markets;
- ✓ The cost of «Ekzon-Glukoza» company as the property complex (taking into account the reduction of the original price by 80%) is **1,29 million USD**.

## ABOUT THE COMPANY

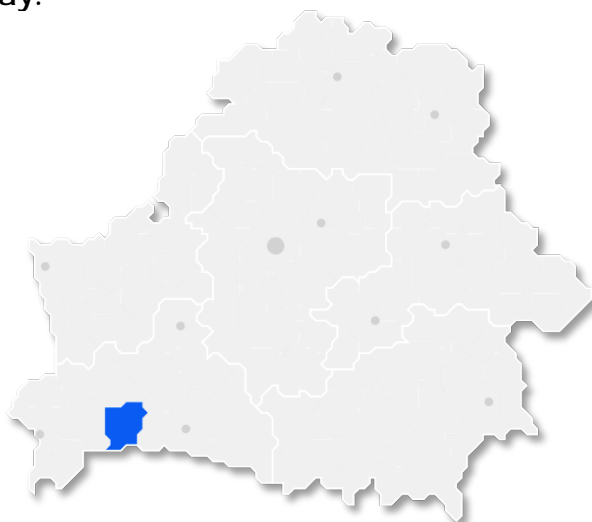
«Ekzon-Glukoza» company is the one and the only producer of starch molasses, glucose and maltose syrups, corn starch, raw and dry corn feed in the Republic of Belarus.

The company was founded in 1986. Initially, the company planned to produce veterinary antibiotics and plant protection products. In the future, there was a conversion of production capacity to the production of corn starch, medical glucose and products based on molasses and glucose. Since 2006, the company has implemented and operates **the quality management system**, which is certified in the National Certification System.

During 2000-2010, the company implemented the investment project aimed at modernization of production capacity. As a result, right now the company is able to produce high-quality molasses by using an improved technology—a biotechnological method, as well as to put into operation a corn starch production shop with a processing capacity of **22,400 tons** of corn grain per year.

In 2011, the company modernized the main technological equipment for the production of starch molasses with an increase of its productivity up to **900 tons** of product per month (30 tons per day), the production of corn starch was optimized up to **300 tons** per month. Right now the production capacity of the company allows processing **70 tons** of corn grain per day.

«Ekzon-Glukoza» company is located in the Drogichinsky district of the Brest region, on the south-eastern outskirts of Drogichin. 115 km. from the city of Brest and 5 km. from the M10 Gomel-Brest highway.



## PROPERTY COMPLEX STRUCTURE



«Ekzon-Glukoza» company has a well-developed engineering and production infrastructure. On the territory of the company there are all necessary communications, as well as highways.



Land plot size – 42 Ha



Workshop for molasses production – 11 354 m<sup>2</sup>



Workshop for starch production – 5 864 m<sup>2</sup>



Unfinished building – 2 574 m<sup>2</sup>



Unfinished building – 20 550 m<sup>2</sup>



Unfinished building – 1 872 m<sup>2</sup>



Unfinished building – 2 574 m<sup>2</sup>



Unfinished building – 540 m<sup>2</sup>



Electricity



Heat supply



Water supply



Sewage system

# PRODUCTS

«Ekzon-Glukoza» company produces the following products:



## Molasses:

- Starch molasses caramel fermentative;
- Starch molasses low-sugar;
- Starch molasses high-sugar (glucose syrup);
- Starch molasses maltose (maltose syrup).



## Application:



Food industry;



Confectionery industry;



Alcoholic beverages production.



## Starch:

- Raw corn starch;
- Dry corn starch (13% moisture);
- Dry gluten;
- Raw fodder;
- Dry fodder.



## Application:



Food industry;



Pharmaceutical industry;



Live stock fodder production.



# NATIONAL AGENCY OF INVESTMENT AND PRIVATIZATION

The Agency is ready to help foreign investors interested in doing business in Belarus:

- Presentation of information on investment opportunities, preferential regimes and benefits, industries, legislation
- Provision of current information on investment projects
- Selection and provision of information on options for land and premises
- Search for potential partners for the implementation of the investment project; organization of meetings, negotiations with potential partners to establish cooperation
- Providing a platform for negotiations and support for the investor during the negotiations
- Organization of visits to the Republic of Belarus (development of a program of stay, assistance in obtaining a visa)
- Representing the interests of the investor in negotiations with government officials on the implementation of investment projects, as well as on improving business practices in the Republic of Belarus
- Post investment support



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REPUBLIC OF BELARUS

## Phone

+375 17 200 81 75  
+375 17 226 41 66

## Fax

+375 17 226 47 98

## E-mail

[mail@investinbelarus.by](mailto:mail@investinbelarus.by)