



INNOVATION PROJECT

**DEVELOPMENT OF TANDEM BRIDGES LINE
FOR SELF-PROPELLED LOGGING
MACHINERY"
BASED ON JSC "AMKODOR-UNIMOD"**

ABOUT THE HOLDING “AMKODOR”

AMKODOR holding is one of the largest manufactures of road construction, forestry, agricultural, municipal and other special equipment.

AMKODOR-SEMASH JSC. - is part of the AMKODOR holding company, along with other enterprises. The open joint-stock company is located in the city of Dzerzhinsk in the Minsk region.



28

**ORGANIZATIONS
IN THE
STRUCTURE OF
THE HOLDING**



18

**PLANTS
IN THE
STRUCTURE OF
THE HOLDING**



177 ha

**AREA
OF LAND PLOTS**



391 000 m²

**AREA
OF PRODUCTION
FACILITIES**



125

**MODELS
AND MODIFICATIONS
OF SPECIAL AND
AGRICULTURAL
MACHINERY**



6500

**UNITS
OF MACHINING
AND PROCESS
EQUIPMENT**



250 mln \$

**INVESTED
IN HOLDING'S OWN
ENTERPRISES**



>70%

**OD DETAILS AND
COMPONENTS
OF HOLDING'S
OWN PRODUCTION**



6500

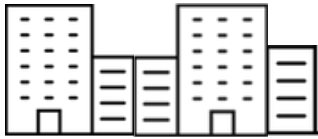
**NAMES
OF PRODUCTS**

**RESEARCH
DEVELOPMENT
TESTING
CERIFICATION**

**OF NEW MODELS OF
MACHINERY AND EQUIPMENT
ARE CARRIED OUT ON
THE BASIS OF THE CENTER**

**HOLDING'S OWN
SCIENTIFIC AND
TECHNICAL
CENTER**

THE STRUCTURE OF THE HOLDING



5 DIVISIONS FORMED BASED ON THE PRODUCTS MANUFACTURED



CONSTRUCTION MACHINES

WHEEL LOADERS,
GRADERS, EXCAVATORS, BACKHOE
LOADERS, ROLLERS, DOZERS,
ARTICULATED DUMP TRUCKS, TRENCHERS



FOREST MACHINES

HARVESTERS,
LOG LOADERS,
FORWARDERS, SEMITRAILERS,
MULCHERS, SKIDDERS, CHIPPERS



AGRICULTURAL MACHINES

WHEEL LOADERS, TRACTORS,
GRAIN DRYING COMPLEXES,
SILOS, ROTARY DISK MOWERS,
DRILLING MACHINES, TOWING AND
TILLAGE EQUIPMENT



MUNICIPAL MACHINES

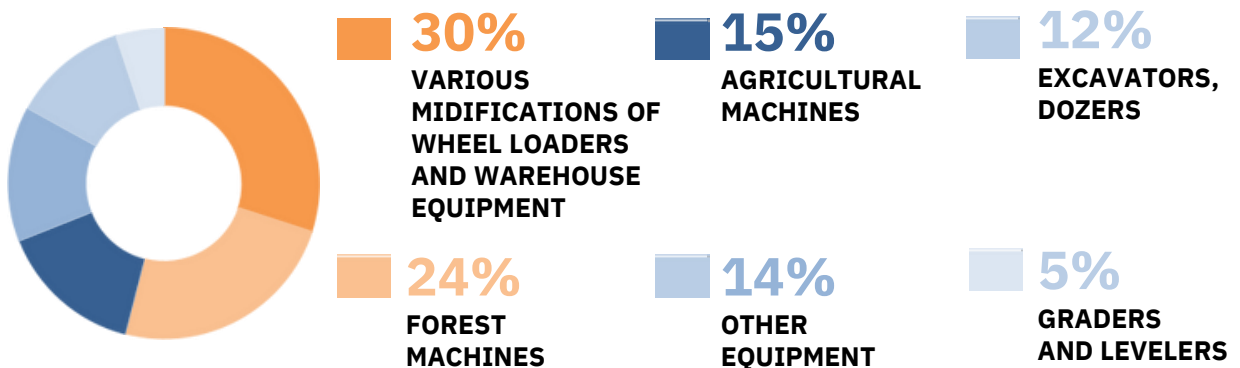
WHEEL LOADERS,
DRAINAGE MACHINES, SNOW
CLEARING MACHINES, ELECTRIC
AND AUTOMATIC LOADERS, PEAT
MINING MACHINES



COMPONENTS

CABINS, AXLES HYDRAULIC
UNITS, UNIT LIGHTINGS
ENGINEERING, PLASTIC
PRODUCTS, INDUSTRIAL
RUBBER ARTICLES,
HYDROMECHANICAL
TRANSMISSION

STRUCTURE OF PRODUCTS SOLD*



*as a percentage of the total sales of self-propelled equipment in physical terms

PROJECT OVERVIEW

The purpose of the project is to create a competitive leading tandem bridge for self-propelled logging machinery (harvesters, forwarders, etc.) of AMKODOR holding that meets the requirements of modern forest technologies and has a high technical level, the creation of export-oriented production for the production of innovative products.

THE LEVEL OF PROJECT MATURITY

✓ **MARKETING
SURVEYS**

✓ **DRAFT BUSINESS
PLAN**

✓ **PROTOTYPE
VEHICLE**

PROJECT STAGES



2023

**Project
start date**



2026

**Commissioning
of the facility**



2027

**Reaching the
project
capacity**

SALES MARKET OVERVIEW



18 % sales will be directed to the EAEU countries: the Republic of Armenia, the Republic of Kazakhstan, the Kyrgyz Republic and the Russian Federation.

82 % sales volume - in the domestic market of the Republic of Belarus.

The main competitors are manufacturers of products with similar consumer characteristics, namely:

- ➔ CATERPILLAR (USA);
- ➔ JONH DEERE (USA);
- ➔ KOMATSU (Japan);
- ➔ HSM (Germany);
- ➔ PONSSE (Sweden);
- ➔ VALMET (Finland);
- ➔ TIGERCAT (Canada);
- ➔ "NAF AG" (Germany).

KEY PROJECT BENEFITS



OWN DISTRIBUTION CHANNEL



LOW PRICES



INNOVATIVE PRODUCT



ATTRACTIVE SERVICE

PROJECT FUNDING

105,85
MLN DOLLARS
REQUIRED
INVESTMENTS



70%
INVESTOR
FUNDS

30%
OWN FUNDS

INVESTMENT RESOURCES USE



CONSTRUCTION

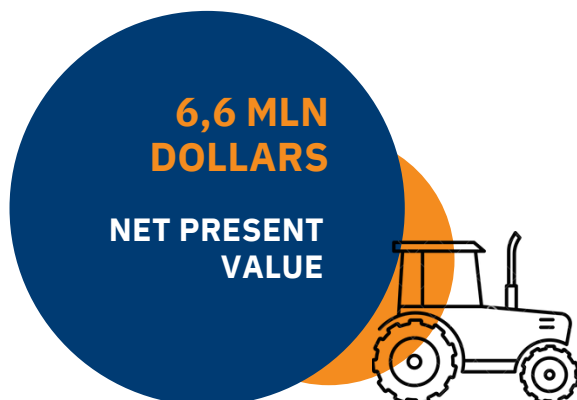


PROCUREMENT OF
EQUIPMENT,
TECHNOLOGY, LICENCES



PRODUCTION
PREPARATION

ЭФФЕКТИВНОСТЬ ПРОЕКТА



8,1 YEARS

PP

9,7%

IRR

10 YEARS

PROJECT
TIME

9,4 YEARS

DPP

PREFERENTIAL TREATMENT

Taking into account the geographical location of the holding's enterprise and the successful experience of cooperation with other companies, the following preferential regimes can be used in the implementation of investment projects:



AVAILABILITY OF THE FOLLOWING BENEFITS WHEN IMPLEMENTING THE PROJECT IN THE CHINA-BELARUS INDUSTRIAL PARK "GREAT STONE"

9%

VAT

0%

REAL ESTATE TAX
INCOME TAX
LAND TAX

**CHINA-BELARUS
INDUSTRIAL PARK
"GREAT STONE"**



MINIMUM INVESTMENT
AMOUNT IS 0.5 MLN USD*



AVAILABILITY OF THE FOLLOWING BENEFITS WHEN IMPLEMENTING THE PROJECT ON THE TERRITORY OF THE FEZ

EXEMPTION
FROM THE
CUSTOM IMPORT
DUTIES

0%

INCOME TAX*
REAL ESTATE TAX

**FREE ECONOMIC
ZONES**



MINIMUM INVESTMENT
AMOUNT IS 0.5 MLN EUR*

*when investing 5 million USD within three years from the date of registration as a resident

*when exporting own-produced goods (works, services) or selling them to other residents of the FEZ



AVAILABILITY OF THE FOLLOWING MAIN BENEFITS WHEN CONCLUDING AN INVESTMENT AGREEMENT

**CONSTRUCTION OF
FACILITIES***

IN PARALLEL WITH THE
DEVELOPMENT,
EXAMINATION AND
APPROVAL OF PROJECT
DOCUMENTATION

VAT
DEDUCTION

EXEMPTION FROM VAT
AND CUSTOM DUTIES
WHEN IMPORTING
TECHNOLOGICAL
EQUIPMENT

**INVESTMENT
AGREEMENT**



LAND PLOTS ARE GRANTED
FOR RENT WITHOUT AUCTION

*provided for by the
investment project

National agency of investment and privatization

The Agency is ready to help foreign investors interested in doing business in Belarus:

- presentation of information on investment opportunities, preferential regimes and benefits, industries, legislation;
- provision of current information on investment projects;
- selection and provision of information on options of land plots and premises;
- search for potential partners for the implementation of the investment project; organization of meetings, negotiations with potential partners for the purpose of cooperation;
- providing a platform for negotiations and support for the investor during the negotiations;
- organization of visits to the Republic of Belarus (development of a program of stay, assistance in obtaining a visa);
- representing the interests of the investor in negotiations with government officials on the implementation of investment projects, as well as on improving business practices in the Republic of Belarus;
- post investment support.

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